

Acme Metals Announces Third-Quarter, Nine-Month Results

RIVERDALE, Ill., Oct. 23 /PRNewswire/ -- Acme Metals Incorporated (NYSE: AMI; TSE: AMK) reported a third quarter net loss of \$10.5 million, or \$0.91 per share, compared with net income of \$2.9 million, or \$0.25 per share, reported in the same period last year. For the nine-month period, Acme Metals posted a net loss of \$39.2 million, or \$3.37 per share, compared with net income of \$9.5 million, or \$0.82 per share, in 1996. The earnings decline in the quarter and nine months just ended primarily reflects an increase in net interest expense, depreciation and costs associated with the rampup of the new Compact Strip Production (CSP) facility as compared to the comparable periods last year.

The company's Steel Fabricating segment turned in another outstanding quarter with both sales and operating profit ahead of last year for the same period. The segment had operating income of \$7.3 million, up 37 percent from the third quarter last year, on sales of \$71 million for the quarter just ended.

The company's Steel Making segment results continued to be adversely affected, as Acme Steel Company continues to strive towards increasing shipments and reducing costs at its new CSP facility. The Steel Making segment had an operating loss of \$16.5 million on sales of \$68 million for the quarter just ended. Last year, the Steel Making segment had an operating loss of \$1.5 million on sales of \$82 million in the same three months. Consolidated net sales for the quarter just ended were \$115 million, down from \$125 million a year earlier. The falloff was mainly due to lower sales of non-flat rolled products and an unfavorable product mix of finished steel shipments from the new plant.

Consolidated net sales for the first nine months of 1997 totaled \$364 million, down from \$378 million in the same period last year. The nine-month decline in sales was due mainly to the same factors that affected the third quarter.

Acme Metals President and Chief Executive Officer Stephen D. Bennett commented, "Our Steel Fabricating segment had another solid quarter and nine months with improved operating results. I continue to be pleased with the performance of our fabricating businesses which nearly duplicated their record performances of the second quarter. Our Steel Making segment continues to be affected by the rampup of our new CSP facility. One factor contributing to

our performance in the third quarter was the production of over 40,000 tons of hot rolled steel which was not finished and shipped during the quarter." Included in the Steel Making segment loss were ongoing cost inefficiencies related to the rampup of the new facility as it operated at less than optimal capacity. Operating results also were adversely affected by lower margins reflecting an unfavorable product mix during the quarter compared to the prior year. Shipments of niche products from the new facility accounted for 20 percent of third quarter shipments, up from 13 percent in the second quarter.

Bennett continued, "In the second quarter, the challenge was the speed of initial product development of our various special steel grades. As I indicated in the second quarter press release, the task ahead was to refine the new equipment and our operating practices to process all our products on a consistent basis and in larger volumes. In the third quarter, we did improve output at the new CSP plant by over 45 percent as we utilized approximately 70 percent of the new facility's capacity. We also increased production of high carbon, HLSA and alloy products by over 190 percent, producing almost 40,000 tons of these grades, as we continued to improve the equipment and our operating procedures.

"Currently, our ability to produce hot rolled steel is outpacing our steel finishing capability, and we're dealing with this challenge. Shipments were hampered in part by the late equipment delivery and startup of the slitting operations at our new processing joint venture, NACME Steel Processing. The resulting reliance on other outside processors, plus the ongoing transition to our new management information system, were also factors which affected shipping capabilities."

ACME is working diligently to increase productivity, and slitter throughput has increased every month since the startup in June. Once this temporary bottleneck is removed, our lead times will improve allowing us to better serve our customers' requirements, and enabling us to obtain more commercial orders from our traditional niche customers."

As part of the continuing upgrade of the company's management information systems, in September, the Steel company implemented new production control, scheduling, and material management systems to encompass the steel finishing operations. Once fully operational, the new systems will integrate company-wide business processes and enhance the quality and speed of our customer service.

Bennett concluded, "Clearly, we have additional work ahead, and we continue to make progress. In capital projects of this magnitude and complexity it takes time to reach the planned production and cost performance and to achieve the expected benefits. I am confident we will reach that point. Our priorities are to continue to ramp up production, increase shipments, and achieve the expected benefits in cost reduction and expanded market opportunities. We must continue to improve our customer service by increasing our steel finishing capability and successfully integrating our new business systems. We remain excited about the opportunities created by our expanded technological and manufacturing capabilities."

Acme Metals Incorporated, through its operating subsidiaries, is a fully integrated producer of steel, steel strapping and strapping products, welded steel tubing, and auto and light truck jacks. Its common stock is traded on the New York Stock Exchange under the symbol AMI and on the Toronto Stock

Exchange under the symbol AMK.

ACME METALS INCORPORATED

UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

For the Three and Nine Months Ended September 28, 1997 and September 29, 1996 (in thousands, except for weighted average shares outstanding and per share amounts)

1997 1996 1997 1996 Net sales \$115,250 \$125,174 \$364,051 \$378,307 Cost of products sold 114,964 108,829 367,237 333,260 Gross margin 286 16,345 (3,186) 45,047 Training and Pre-start-up Modernization Project 3,280 6,431 Selling and administrative expense 9,433 9,187 29,766 26,511 Operating income (loss) (9,147) 3,878 (32,952) 12,105							
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Operating income (loss) (9,147) 3,878 (32,952) 12,105							
)						
Interest expense (10,482) (289) (30,377) (1,226	5)						
Interest income 19 1,022 479 4,887	7						
Other-net (187) 155 (311) 43	3						
Income (loss) before							
income taxes $(19,797)$ 4,766 $(63,161)$ 15,809							
Income tax provision							
(benefit) (9,257) 1,907 (24,001) 6,324							
Net income (loss) \$(10,540) \$2,859 \$(39,160) \$9,485	;						
PER COMMON SHARE:							
Net income (loss) \$(0.91) \$0.25 \$(3.37) \$0.82	2						
Weighted average shares							
outstanding 11,629,281 11,631,654 11,628,556 11,617,902							

ACME METALS INCORPORATED UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS September 28, 1997 and December 29, 1996 (in thousands)

1997 ASSETS	1996		
Current ass	ets	\$164,343	\$182 , 837
Investments	and other assets	72 , 938	62 , 187
Property, p	lant and equipment	560,410	560 , 725
Total asset	S	\$797 , 691	\$805,749
LIABILITIES	AND SHAREHOLDERS' EQUITY		
Current lia	bilities	\$94 , 591	\$115 , 940
Long term d	ebt	354 , 388	310,085
Other long-	term liabilities	19 , 157	13,026
Postretirem	ent benefits other than pensions	97 , 193	93 , 247
Retirement :	benefit plans	10,497	12,750
Shareholder	s' equity	221,865	260,701
Total liabi	lities and shareholders' equity	\$797 , 691	\$805,749

ACME METALS INCORPORATED

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
For the Nine Months Ended September 28, 1997 and September 29, 1996
(in thousands)

1997 1996

Net cash (used) provided by operating activities	\$(42 , 675)	26 , 569
Purchase of investments Sales and/or maturities of investments Investment in joint venture Capital expenditures - Modernization Project Capital expenditures - other Net cash used for investing activities	(331) 12,148 (19,771) (11,704) (19,658)	, , ,
Borrowings under revolving credit agreement Repayments of revolving credit agreement Issuance of long term debt, net of issuance cost Other Net cash provided by financing activities	73,500 (38,000) 324 35,824	 19,477 312 19,789
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of period \$6,715 \$43,241	(26,509) 33,224	(9,802) 53,043

Note: At the end of the third quarter of 1997 and 1996 accounts payable relating to the Modernization Project totaled \$10.1 million and \$3.1 million, respectively. Due to the non-cash nature of the capital expenditures they have been excluded from this Statement. At December 29, 1996 and December 31,

1995 accrued capital expenditures related to the Modernization Project totaled

\$12.0 million and \$18.9 million, respectively.

ACME METALS INCORPORATED

UNAUDITED BUSINESS SEGMENT SALES AND OPERATING RESULTS

For the Three and Nine Months Ended September 28, 1997 and September 29, 1996

(in thousands, except for shipment and production statistics)

Three Months Nine Months 1997 1996 1997 1996

Net Sales: Steel Making:

Sales to unaffiliated

 customers
 \$44,495
 \$56,121
 \$148,825
 \$169,712

 Intersegment sales
 23,620
 26,153
 73,405
 85,548

 68,115
 82,274
 222,230
 255,260

Steel Fabricating: Sales to unaffiliated								
customers	70,755	69 , 053	215,226	208,595				
Intersegment sales	221		798	1,190				
	209,	785						
Eliminations	(23,841)	(26,644)	(74 , 203)	(86 , 738)				
Total	\$115 , 250	\$125 , 174	\$364,051	\$378 , 307				
Transport (1999) From Oranghiana								
Income (loss) from Operation		¢ (1 (60)	\$(53,047)	\$(3 , 545)				
Steel Making	\$ (16,451)							
Steel Fabricating	7,304	5,347	,					
Total	۶ (۶ , 147)	\$3 , 878	\$(32 , 952)	12,105				
Depreciation:								
Steel Making	\$8 , 529	\$2 , 275	\$26,824	\$6,918				
Steel Fabricating	990	881	2,916	2,813				
Corporate	3	79	. 11	242				
Total	\$9,522	\$3,235	\$29,751	\$9 , 973				
10001	43,022	40,200	423,702	43,310				
Capital Expenditures:								
Steel Making	\$4,364	\$41,081	\$23,144	\$154,506				
Steel Fabricating	2 , 553	2 , 079	6 , 388	4,411				
Corporate	4	14	57	24				
Total	\$6 , 921	\$43,174	\$29 , 589	\$158 , 941				
Operating Data (in tons)								
Steel Production (hot band)	184,096	165 , 974	543 , 387	488 , 515				
Steel Shipments (flat roll)	141,980	146,192	464,050	459 , 309				

SOURCE Acme Metals Incorporated

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(AMI)